# MORPHISEC

# The HIDDEN
# Challenges

in Threat Detection & Response for MSSPs,
and How to Overcome Them

## IS YOUR TEAM STUCK IN DETECTION MODE?

False positives, alert fatigue and EDR bypasses eat
into your margins and your clients' trust.

### Alert Fatigue

**50%** of SOC alerts are ignored, and
only **38%** are actionable.

### Cost & Complexity

High analyst overhead, high churn and
sprawling **EDR/MDR** stacks drive up costs.

### EDR Gaps

EDR blocks only **39%** of advanced
adversary techniques.

### Client Risk

MSSPs are forced to react after breaches —
damaging **SLAs** and customer trust.

## THE MORPHISEC ADVANTAGE

Anti-Ransomware Leveraging Advanced Deception Empowers
MSSPs to Deliver Proactive, Impactful Defense.

### Reduce Noise
Preemptive prevention
means fewer alerts for
analysts to triage.

### Stay Ahead
Stop ransomware, fileless,
and memory-based threats
before they escalate.

### Boost Profitability
Lightweight agent cuts
SOC overhead, freeing
MSSPs to scale.

### Prove Value
Demonstrable risk
reduction and resilience
win client trust.

Significantly Reduced
Response Impact

Enhanced SLA
Performance

Increased MSSP
Profitability

> *Over time, our Security Operations team has noticed a shift
> in power between sophisticated threat actors and standard
> EDR defense capabilities - and the balance continues to tip
> in the wrong direction. By embedding AMTD into our
> existing endpoint security solution, we can deliver a fully
> optimized endpoint security solution and better protect our
> customers against these sophisticated threats.*

**Ben
Tercha**
COO at Omega Systems

## Ready to move beyond detection-only MSSP services?